

Reply to Queries raised by the potential bidders during the Pre - Bid conference held on 23.10.2018 in connection with Printing of Photo Electoral Roll

Sl No. (1)	Bidder (2)	Query (3)	Reply (4)
1)	Bidder 1 (UDS)	Refer page 11, clause 2 -Every year, average billing towards printing of Electoral Rolls alone comes to app. Rs.30/- lakhs per Region during the past three years. (Each Region consisting of 12 A.C.s with bill value of Rs.2.50 lakh each for two times printing in a year). Considering Two Regions per Agency, the annual average turnover works out to be Rs.60/- lakhs per annum for Two Regions. Hence it is requested that the average annual turnover can be fixed at Rs.30 lakhs per Region per annum during preceding three years instead of Rs.15/- lakhs. If 3 Regions are allowed, it ends up in Rs.90 lakhs per annum. This is to be considered for the sake of proving the financial strength of the Agency	Suggestion. Tender condition confirmed
2)		Refer page 11 clause 3 (a)- Considering the experience in handling IT/IT enabled activities in the last three years, it is requested that the Agency should have executed for a value of Rs.25/- lakhs worth orders each year from any Govt/public sector undertakings inclusive of Rs.15/- lakh worth order in laser printing of Electoral Rolls every year. For each additional Region, the minimum work executed will increase by Rs.25/- lakhs. This is to prove that the Agency does	Suggestion. Tender condition confirmed

		ITES jobs in addition to printing of Rolls.	
3)		Refer page 11-clause 3(b)-The Bidder should have experience in scanning of photos, resizing, numbering and storing of images for a minimum quantity of 30000 numbers (persons). It is requested that laser printing of rolls and related works for a minimum value of Rs.1 lakh in the last 3 years (as on 31.03.2018) has to be replaced with laser printing of rolls for a minimum value of Rs.15/- lakhs per Region during last three years each.	Suggestion. Tender condition confirmed
4)		Refer page 16-clause 3.5-(g) - Ration cards or Driving License or any other similar photo identity cards for any Government/PSU/Local Body do not come under this required category of scanning of photos, indexing, resizing and storage of images. They (Ration Cards/Driving License) are classified as “products” only as a whole and do not earn separate rates for each service. Whereas the Bidder in this Tender requires “services” like scanning of photos, indexing, resizing and storing of images with different rates. Hence it is requested that the Bidder should enclose proof of successful completion of work of scanning of photos, indexing, resizing and storage of images.	Suggestion. Tender condition confirmed
5)		It is humbly requested that any Agency can be allowed to bid for Three Regions, if they meet out proportionate increase in Turn overs and in volume of printing of Electoral Rolls. Agencies with sound financial strength and	Tender condition confirmed

		rich experience in this field/activities during last 10 years continuously, exclusively and meticulously (3 Tenders with 3 years duration each) towards similar Election allied activities, are to be kindly considered as a special case.	
6)		It is also requested that the entire State can be divided into Twelve Regions like 2011-12 Tender or Bidder can be allowed to apply for Three Regions now, subject to their financial capacity and experience with necessary infrastructure.	Tender condition confirmed
7)		EMD may kindly be exempted to SSI units covered under NSIC membership	Small Scale Industries located within the State and registered with the SIDCO or NSIC or holding permanent registration certification from the DIC would be granted exemption from the payment of EMD. The certification should contain "Printing and allied activities". However, the Small Scale Industries would have to remit Security Deposit. No exemption is allowed.
8)	Bidder 2 (ITI Ltd)	The bidder should have an annual turnover of at least Rs.15 lakhs (Rupees Fifteen Lakhs) in each year in the last three Financial Years i.e., 2015-2016, 2016-2017 and 2017-2018 per region bid for. For	Suggestion. Tender condition confirmed

		<p>each additional region, the turnover should be an additional amount of Rs.15 lakhs (i.e., totally 30 lakhs). Since the annual turnover for this project cost is approx more than 1 crore per region for one year. So if we calculate for three years for all twenty region the approximate project value will be 60 crores. Since the project will be awarded for 10 vendors the annual turnover can be 5 crores. The approximate project cost of 60 crores is to considering of upcoming elections up to 2021. So the project can be awarded for two or three vendors and the approximate Annual turnover can be 25 crores.</p>	
9)		<p>3. (a) The bidder should have experience in handling IT/ IT enabled activities in the last three years (as on 31.03.2018) and executed them for a value of at least Rs.7 lakhs (Rupees Seven Lakhs only) in each year per region bid for. For each additional region, the minimum work executed will increase by Rs.7 lakhs. Hence the project value is approximate of 60 Crores. Then the IT enabled activities value can be 15 Lakhs / region. 3. (a) The bidder should have experience in handling IT/ IT enabled activities in the last three years (as on 30.09.2018) and executed them for a value of at least Rs.15 lakhs (Rupees fifteen Lakhs only) in each year per region bid for. For each additional region, the minimum work executed will increase by Rs.15 lakhs.</p>	<p>Suggestion. Tender condition confirmed</p>
10)		<p>The Project has involved more IT/ IT Enabled related works so</p>	<p>Suggestion</p>

		<p>the bidder may have Data Digitization volume of up to 15 Lakhs in Numbers (Persons) per region. Since the project is having lot of papers utilized for Data Collection. While we having Mobile App In Camp mode the Data collection will be easy</p> <ul style="list-style-type: none"> • It reduces Application cost as well as paper work • The Data Collection time has reduced • It reduces the Data Processing time for District election officials. <p>In addition to point no.1 Since the Project having IT enabled services so we can include reporting and Monitoring tool to be must have for all region/Districts to make better control over the project and will track the project deliverables in time.</p>	
11)		The total maximum no of regions can be allotted to two or three bidders. So the Election Commission will have better control of the project by managing and monitoring the vendor will be easy.	Suggestion.
12)		If a bidder bids for more regions, he should have proportionately higher turnover and minimum value of work executed by him in each year. That is, a bidder bidding for ten regions should have an annual turnover for minimum Rs.25 crores and should have executed IT related activity for at least Rs.1.5 crore.	Suggestion. Tender condition confirmed. (Refer Page 11 Sl No. 5 of Tender document, pre-qualification requirement, a bidder can bid for a maximum of two regions only.)
13)		Bidder should give also in descending order of preference the regions for which the bids are to be considered. If his bid capacity is found to be less than the number of regions for which he has bid then only that	Tender condition confirmed

		number of bids would be considered from the order of preference to which he is eligible to bid for. Also if he has bid for more than two regions, then, only top two bids from the priority list would be considered for evaluation. This point (13) has to consider with reference to the above mentioned Suggestion/ Justification points in Serial Numbers 8 to 12.	
14)	Bidder 3 (Keltron)	Page No-11 -- Pre-Qualification Requirement - 01Bidder should have experience in IT & ITES for last 3 years as mandatory credential -1	Suggestion. Tender condition confirmed
15)		3(b)and Page 16 3.5g - Bidder should have experience in Scanning of photos, resizing, & numbering etc..only to be considered as Mandatory Credential-2 Bidders having experience in Driving license or Ration card or similar Photo ID card should not be considered as equal as Scanning experience in the Elections Dep.	Suggestion. Tender condition confirmed
16)		We also request and insist you that Bidders should have carried out printing activity in Elections Department or Local body Elections during last 3 years as Mandatory Credential-3 since Elections Department Roll printing work is very sensitive and time bound assignment	Suggestion. Tender condition confirmed
17)	Bidder 4 (Success Software)	3.(b) The bidder should have experience in scanning of photos, Resizing, numbering and storing of images for a minimum quantity of 30,000 (Thirty Thousand) numbers (Persons) and laser printing of rolls and related works for a minimum value of Rs.1,00,000 (Rupees One Lakh Only) in the last 3 years (as on 31.03.2018). Regarding photo	Suggestion.

		<p>electoral roll printing we need to print approximately 1 lakh pages for 10 constituency per region. Per annum electoral roll publishing for 2 times and if we need to take minimum 25 copies per publish means it will be around 25 lakh pages and to get complete in 4 to 5 days. It means we should have the capacity to take output of more than 5 lakh pages per day. We are kindly suggesting to look over the time period for printing of photo electoral roll. Since other than Photo electoral roll say for example in other department printing they will provide 5 to 6 months for printing of 1 to 2 lakh pages and the difference between these normal laser printing and photo electoral printing we have mentioned in the previous point.</p>	
18)		<p>3.(b) The bidder should have experience in scanning of photos , Resizing, numbering and storing of images for a minimum quantity of 30,000 (Thirty Thousand) numbers (Persons) and laser printing of rolls and related works for a minimum value of Rs.1,00,000 (Rupees One Lakh Only) in the last 3 years (as on 31.03.2018) and 3.5.1(g) The bidder should enclose proof of successful completion of work of scanning of photos, indexing, resizing and storing of images. Ration Cards or Driving License or any other similar Photo Identity cards for any Government /PSU / Local Body). In this point you have mentioned the experience in scanning. We are kindly suggesting you to mention it as a separate work order for scanning which means scanning</p>	<p>Suggestion. Tender condition confirmed</p>

		<p>should not be a part of that work order. For example in Voted ID card printing there will be no scanning, Resizing, numbering they simply receive the data and print the ID cards. Also in other departments, in ID card preparation scanning, Resizing, numbering will be a part of ID card preparation work and there will be no separate rate quote for scanning, Resizing, numbering. Also Id card Printing is a product and it will come in the GST category of 12 % whereas scanning is a service and it will come in the GST category of 18%. So we kindly suggesting not to consider this type of work order for scanning experience. We kindly suggesting to consider if there is a separate rate quote with work order for scanning, Resizing, numbering as a scanning experience.</p>	
19)		<p>3.(a) The bidder should have experience in handling IT/IT enabled activities in the last three years(as on 31.03.2018) and executed then for a value of at least Rs.7 Lakhs (Rupees Seven Lakhs Only) in each year per region bid for. For each additional region, the minimum work executed will increase by 7 Lakhs. We are suggesting that the bidder should have experience in handling IT/IT enabled activities in the last three years(as on 31.03.2018) executed other than election department then for a value of at least Rs.7 Lakhs(Rupees Seven Lakhs Only) in each year per region bid for. For each additional region, the minimum work executed will increase by 7 Lakhs. Which shows the</p>	<p>Suggestion. Tender condition confirmed</p>

		bidder is live in his IT/ IT enabled activities	
20)		<p>5.11.1. The successful bidder will be required to remit Security deposit equivalent to 2% of the total accepted tender value inclusive of EMD within seven days from the date of intimation in the form of demand draft. For calculation of security deposit, the total volume of works to be counted per year would be taken as Rs.6 lakhs per constituency. So far a region the total no. of constituencies would be multiplied by Rs.6 lakhs and 2% would be calculated of this amount.</p> <p>In this point you have mentioned as “total volume of works to be counted per year would be taken as Rs.6 lakhs per constituency” but in page number 11 and the point number 3.(b) you have mentioned as “laser printing of rolls and related works for a minimum value of Rs.1,00,000(Rupees One Lakh Only) in the last 3 years (as on 31.03.2018)”. In our query number 2 we have mentioned minimum 25 lakhs pages of photo electoral roll has to print per publish. So minimum 50 to 60 lakhs pages of photo electoral roll has to print per annum and its value around approximately 25 to 30 lakhs. So we kindly suggesting you to increase the minimum value which you mentioned in point 3.(b)</p>	Suggestion. Tender condition confirmed
21)		Every year EB cost, manpower cost, Transport cost are increasing also TNPL are procuring imported raw	Suggestion.

		<p>materials, due to dollar fluctuation there are revising the price. By the year 2015 they sold paper for the price of Rs.1280 per box but 2018 TNPL are selling for the price of Rs.1800 per box due to fluctuation in dollar price. Also for the high speed printers like canon, HP, Ricoh we need to procure the spares and tonners which are all imported materials. These materials price also increase while there is dollar fluctuation.</p> <p>So we kindly suggesting you to increase 5% in the quoted price every year. Which makes us to quote even for lower price than the previous tender which is a little bit gain for the government side.</p>	
22)		The maximum number of regions for which a bidder can bid is two only. We kindly suggesting to increase the bidding region to 3 region by increase the turn over per region.	Suggestion. Tender condition confirmed
23)	Bidder 5 (Stephen Raj)	Whether exemption in EMD if having MSME/NSIC certificate	Clarified in Serial Number 7.
24)		You have mentioned it as 1,00,000 volume of printing in three years. Whether it is pages of printing or amount.	Pre Qualification requirement 3(b) specifies that printing of rolls and related works for a minimum value of Rs 1 lakh only in the last three years (as on 31.3.2018)
25)		Whether any possibility of sub contract?	Not allowed
26)		In some regions the vendors of 2015 Electoral roll printing tender split the works relevant to their work order and election related works to his sister	Suggestion.

		concern (kin relation) to create eligibility and experience for upcoming tenders which is against their work contract and against the Tender transparency Act. So these type of eligibility and experiences should not consider for IT enables services and also for printing and scanning activities. So please reject this type of vendors and their sister concern. Who are technically unfit.	
27)	Bidder 6 (Sakthi Tech)	<p>Tender Document Page No. : 25* 5.11.1. The successful bidder will be required to remit Security deposit equivalent to 2% of the total accepted tender value inclusive of EMD within seven days from the date of intimation in the form of demand draft. For calculation of security deposit, the total volume of works to be counted per year would be taken as Rs.6 lakhs per constituency. So far a region the total no. of constituencies would be multiplied by Rs.6 lakhs and 2% would be calculated of this amount.</p> <p>*Tender Document Page No. : 11*</p> <p>3.(b) The bidder should have experience in scanning of photos, Resizing , numbering and storing of images for a minimum quantity of 30,000 (Thirty Thousand) numbers (Persons) and laser printing of rolls and related works for a minimum value of Rs.1,00,000(Rupees One Lakh Only) in the last 3 years (as on 31.03.2018)</p> <p>*Query:*</p> <p>In 5.11.1 you have given as the total volume of works to be counted per year would be</p>	Tender condition confirmed

		<p>taken as Rs.6 lakhs per constituency. So approximately for 10 constituency the total volume of works to be counted per year will be around Rs.60 lakhs.</p> <p>But in 3.(b) you have mentioned as laser printing of rolls and related works for a minimum value of Rs.1,00,000(Rupees One Lakh Only) in the last 3 years (as on 31.03.2018) There is a big difference between these two points which pointing out a same criteria.</p>	
28)		<p>*Tender Document Page No.: 11*</p> <p>4. The bidder should possess GST registration, on or before 1.1.2018</p> <p>6. If a bidder bids for more than one region, he should have proportionately higher turnover and minimum value of work executed by him in each year. That is a bidder bidding for two regions should have an annual turnover for minimum Rs.30 lakhs and should have executed IT related activity for at least Rs.14 lakhs each year, and so on. 1. The bidder should have expertise in the Information Technology or Information Technology Enabled Services for at least 3 years as on 31.03.2018.</p> <p>*Query:*</p> <p>But in point 6 you have mentioned as “*That is a bidder bidding for two regions should have an annual turnover for minimum Rs.30 lakhs and should have executed IT related activity for at least Rs.14 lakhs each year, and so on*” and in point 1 you have</p>	Tender Condition confirmed

		<p>mentioned the bidder should have expertise for at least 3 years as on 31.03.2018.</p> <p>If the bidder have experience of three years as on 31.03.2018 and a minimum turnover of Rs.14 lakh then he should have registered for Service Tax. So he supposed to come in the category of GST Registration from 01.07.2017.</p>	
29)		Whether EMD exemption is applicable for bidder having NSIC certificate which includes printing & scanning.	Clarified in Serial Number 7.
30)	Bidder 7 (C S Giri)	3(b) The bidder should have experience in scanning of photos, resizing, numbering and storing of images for a minimum quantity of 30,000 (Thirty thousand) numbers (persons) and laser printing of rolls and related works for a minimum value of Rs.1 lakh (Rupees One Lakh only) in the last 3 years (as on 31.03.2018). Printing of Electoral Roll is very limited work , In the last years no roll printing tender has come, but we have roll printing experience in other state, so kindly consider the experience till September-2018.	Tender condition confirmed.
31)	Bidder 8 (L3 Info Solutions)	The bidder should have experience in handling IT/ IT enabled activities in the last three years (as on 31.03.2018) and executed them for a value of at least Rs.7 lakhs (Rupees Seven Lakhs only) in each year per region bid for. For each additional region, the minimum work executed will increase by Rs.7 lakhs. Can we submit the "Election Experience (Scanning & Roll Printing) towards the Experience in IT/IT Enabled	Yes. It includes election experience.

		Services?, or this is other than Election Experience?.	
32)	Bidder 9 (Impaact Technologies)	In Electoral Rolls Printing Tender Document 2018, Page 25, Point 5.9.1 Jan 2018 to Jun 2018 GSTR3B submit. So, as per GST Act the firm has turnover of below 20 Lakhs, GST exemption is applicable. In tender condition, the firm has eligible to bid the tender in 1 Region is 15 Lakhs turnover. In this case, the firm registered the GST Number and GSTR3B how to submit?	Tender condition confirmed. GST registration is mandatory. At least a Nil return should have been filed for the specified period.

PUBLIC (ELECTIONS-II) DEPARTMENT

The tender for rate contract for Scanning of images, Naming of images and Printing of photo rolls during the process of annual revision of Electoral Rolls in Tamil Nadu was called from the reputed companies.

Minutes of the Meeting held on 23.10.2018 in the old conference hall, Main Building, Secretariat, Chennai-9. regarding rate contract for 3 years for Scanning of images, Printing of photo rolls etc., in Tamil Nadu